2023 保協傑出新星獎 LUA New Star Award 2023





保協 傑出新星獎 LUA New Star Award











2023年7月31日

掃一掃 立即下載報名表格







贊助公司















中國人壽 CHINA LIFE 海外



中国太平 | 太平人壽(香港)
CHINA TAIPING | Taiping Life Hong Kong















2023 保協傑出新星獎(上半年度) LUA New Star Award 2023 (First Half Year)

設立新人獎項目的:

- 鼓勵保險業新人力爭上游,達至優質專業的服務水平
- 嘉許保險業新人在「業績」的傑出表現
- 為培訓優質保險從業員
- 保險業新人可藉此向客户展現實力、提升客户信心

公司為何須協助推廣新人獎?

剛入保險行業的新人在工作上面對不少考驗,而保協推出的「保協傑出新星獎」 及「保協新人王」獎項,正好為業界新血帶來鼓舞作用,鼓勵他們繼續力爭上 游,達至優質專業的服務水平。各保險公司可透過此獎項鼓勵新人積極增進專 業知識、致力建立個人專業品牌,從而增強公司實力。

「傑出新星獎」申請準則

- 申請者必須為行業新人(須符合以下其中條件)
 - A. 於 2022 年 1 月 1 日或之後加入保險行業及成功登記保險牌照 或 B. 於 2022 年 1 月 1 日之前曾經從事保險行業,而沒有連續 12 個月 在任何一間保險公司,以營業代理登記成為保險代理人或保險經紀
- 必須為 2023 年度之保協會員
- 比賽期內(2023年1月1日至6月30日)達到以下*業績要求:

銅獎: FYC HK\$42,000 或 FYP HK\$126,000 及 6 張批核的壽險保單 銀獎: FYC HK\$84,000 或 FYP HK\$252,000 及 7 張批核的壽險保單 金獎: FYC HK\$168,000 或 FYP HK\$504,000 及 8 張批核的壽險保單

* 註: FYC - 首年實收佣金 FYP - 首年實收保費

* 以上要求必須由申請者所屬的公司確認

報名費: \$200

報名截止日期: 2023 年7月31日

如過往曾獲此獎項者,不能再次申請

得獎者榮譽

厚卡證書

卡片名銜(得獎者可在名片印上上述徽章) 於特定的本港報章刊登得獎者照片 於本會網站刊登得獎者名字

獎項標誌有效使用期

如申請者成功獲獎,可終身使用該獎項標誌及必須遵守使用獎項標誌守則。如日後有業界違規記錄,則將即時取消得獎資格

「保協新人王」申請準則(贊助公司適用)

- 該年度保協新人王必須為該年度傑出新星獎得獎者
- 贊助公司可提名一位新人王

得獎者榮譽

- 厚卡證書
- 卡片名銜(得獎者可在名片印上上述徽章)
- 於特定的本港報章刊登得獎者照片
- 於特定的本港報章刊登新人王專訪
- 於本會網站刊登得獎者名字

Objective:

- To encourage Rookies of the insurance industry to commit in customeroriented services
- To recognize and appreciate newcomers of the insurance industry who have an exemplary performance
- To train professional insurance practitioners
- To enhance customer confidence

Why insurance companies have to support New Star Award?

Newcomers face many challenges when entering into the insurance industry. LUAHK has launched "LUA New Star Award" and "LUA The Best Rising Star" to encourage these newcomers to serve in customer oriented services, and recognize them for excellence performance. Insurance companies should support this award that can boost up motivation and ethical training for newcomers and present a positive image to clients.

New Star Award application criteria

- Applicant must be the newcomer of insurance industry (A or B)
 - A. Applicants join insurance industry on or after 1 Jan 2022 and successfully registered as an insurance agent/insurance broker
 - B. Applicants joined insurance industry before 1 Jan 2022 and registered as an insurance agent / insurance broker in an Authorized Insurer not more than 12 months consecutively
- The applicant must be a member of LUAHK in 2023
- No record of violating the rule of the industry (including LUAHK, related registered authority and individual company) related to the applicant in the pass 1 year prior to the application date.
- 2023 LUA New Star Award (First Half Year) Business accomplishment*:
 Based on First Half Year production: 1 Jan to 30 June

Bronze: FYC HK\$42,000 or FYP HK\$126,000 + 6 life cases Silver: FYC HK\$84,000 or FYP HK\$252,000 + 7 life cases Gold: FYC HK\$168.000 or FYP HK\$504.000 + 8 life cases

* Remarks FYC — First Year's Commission received

FYP — First Year's Premium received

- * Verification of information by the insurance company is required
- Application fee is HKD \$200
- Deadline: 31 July 2023
- Past awardees are unable to apply this award again

Exclusive Honors for awardees

A certificate of the Award

A letter of certification to authorize New Star Award logo to be printed on business cards and stationeries, etc.

Acknowledgement of the awardees with the publication of their photos on the designated local newspaper

Public recognition on LUAHK's website

Effective period & regulations for the award logo

 Awardees are entitled to use the award logo for permanent by following the rules and guideline. Any record of violating the rules of the industry, award qualification will be automatically terminated immediately

"LUA The Best Rising Star" application criteria (For Sponsoring company only)

- "LUA The Best Rising Star" must be one of the awardees during the application year
- Sponsor company can nominate one "LUA The Best Rising Star" from the New Star Award awardees

Exclusive Honors for awardees

- A certificate of the Award
- A letter of certification to authorize New Star Award logo to be printed on business cards and stationeries, etc.
- Acknowledgement of the awardees with the publication of their photos on the designated local newspaper
- Individual interview for The Best Rising Star to be published on the designated local newspaper
- Public recognition on LUAHK's website



Applicants should submit the completed application form to the individual insurance company for production validation before returning to LUAHK by 31 July, 2023.

請者須於填妥表格後先交予所屬公司作業績紀錄核實,並於 2023 年 7 月 31 日或以前向「保協」提交已由所屬公司蓋印確認之申請表。

(Please email a color photo to membership@luahk.org by 31 July, or you can choose to use the photo recorded by LUAHK's membership department for award announcement publication. It is recommended that the file be 3MB or 300dpi or 5 million pixels. Failing to meet the above standards and your photo quality in publication by be affected, LUAHK shall not be responsible for it.

(請於 2023 年 7 月 31 日或之前電郵彩色証件相至 membership@luahk.org 或可選擇用本會會員部紀錄之相片作核實獲獎後登報之用。建議檔案具 3MB 大小 或 300dpi 或 500 萬像素。如未能符合以上標準而影響質素,保協恕不負責。)

檔案名稱: 會員號碼 + 英文名字, e.g 19900001 Chan Tai Man

□ I accept to use the photo record at LUAHK's membership department 本人同意採用保協之會員證相片作刊登之用(已繳交相片作保協會員證者適用)

截止日期: 2023 年 7 月 31 日 Application deadline: 31 July 2023

Eligibility 參賽資格

Current me	ember of	LUAHK	in 2023
2023 年度	「保協し	會員	

- □ FYC HK\$42,000 or FYP HK\$126,000 or above and completed min. 6 life cases from 1 Jan 30 Jun 2023. 於 2023 年 1 月 1 日至 6 月 30 日 FYC 達 HK\$42,000 或 FYP 達 HK\$126,000 以上及必須最少完成 6 張壽險保單
- □ Applicants must fulfill one of the following conditions (A or B) 申請者必須為行業新人 (須符合以下其中條件)
 - □ A. Join insurance industry on or after 1 Jan 2022 and successfully registered as insurance agent / insurance broker 於 2022 年 1 月 1 日 或之後加入保險行業及成功登記保險牌照
 - □ B. Applicants joined insurance industry before 1 Jan 2022 and registered as an insurance agent / insurance broker in an Authorized Insurer not more than 12 months consecutively 申請者曾於 2022 年 1 月 1 日之前曾經從事保險行業,而沒有連續 12 個月在任何一間保險公司,以營業代理登記成為保險代理人或保險經紀
- ** Please fill in English 為方便輸入資料,請以英文填寫

A) Personal Details 個人資料(所提供的將用作刊登報章、印製證書和會員資料記錄之用)

Chinese Full Name 申請者中文全名:		
LUAHK Membership. No. 「保協」會員編號:		
Company Full Name 公司全稱:		
Mobile 手提電話:		
IA Licence No. 保險業監管局牌照號碼:		

B) Application Fee 申請獎項費用 HK\$200

Payment method 付款方法:□ Visa Card □ Master Card □ Cheque (Payable to 5	□ Cheque (Payable to 支票抬頭 "The Life Underwriters Association of Hong Kong Limited")	
Bank	Cheque No.	
銀行名稱:	支票號碼:	
Credit Card No.	Expiry Date	
信用卡號碼:	有效期至:月年	
Name of Card Holder 信用卡持有人:		
Signature of Card Holder	Date	
持卡人簽署:	日期:	

For Office Use only (只限本會填寫)

Auth. Code No.	Date	Trace No.	Control No.

^{*} The application fee is non- refundable upon the application. 申請一經審核,恕無法退款

Full Name of Applicant 申請者姓名:	
Agent/Broker Code 編號:	

C) Production from 1 Jan — 30 Jun, 2023 個人業績 *

FYC (Min HK\$42,000) 實收佣金:	No. of Life Cases 壽險保單數量:
FYP (Min HK\$126,000) 實收保費:	
* 註:FYC — 首年實收佣金;FYP — 首年實收保費 * Remarks: FYC — First Year's Commission received; FYP — First Year's Premium received	(Completed min 6 life cases) (必須最少完成 6 張壽險保單)

Record of violation of rules of the industry (including LUAHK, related registration authority and individual company) related to the applicant in the past 1 years prior to the application date.

由報名日起計之前一年內有否違規紀錄(包括「保協」、保險代理/經紀登記機構及所屬公司)

□ No 否

I hereby consent to authorize my license registration authority to verify and release my personal information to the Organizer, LUAHK that I have no record of violation of rules of the Authority during the period of January 1, 2022 to award result announcement period for the purpose of verification check in relation to my compliance with the application for the Award.

本人現授權本人保險牌照之登記機構核實及發放本人之個人資料予保協,以證實本人於 2022 年 1 月 1 日至獎項公佈獲獎日期間於該機構沒有任何違規紀錄。

I also hereby declare that the above information is true to the best of my knowledge and agree that the data may be transferred to related registration authority for verification.

本人同意本表格的個人資料可作轉移至相關保險代理 / 經紀登記機構作核查之用。

- (1.) Agent/Broker registered under the authority may be required to submit evidence of record of no violation of rules issued by registered board together upon request. 如有需要,本會有權要求代理 / 經紀附上由登記機構發出的沒有業界違規記錄証明。
- (2.) Any record of violating the rules of the industry or no longer work in the present company from 1 Jan 2022 to award result announcement period, award qualification will be automatically terminated immediately. 得獎者如於 2022 年 1 月 1 日至公佈獲獎期間有業界違規記錄,或已不在現職公司任職,得獎資格將被即
- (3.) Awardees are unable to apply this award again 如申請者成功獲獎,不可再次申請獎項
- (4.) LUA has the right to change the terms and conditions and/or amend or explanation and shall reserve the right of final decision. 本會保留修訂比賽內容、一切更改 及解釋上述細則及條款之權利。

本人聲明此申請表所提供的一切資料均正確無誤。本人明白及同意「保協」將有關資料用作為刊登報章、印製證書、會籍申請、活動或課程報名、記錄和推廣等用途。 本人同意「保協」於課程及活動過程中所拍攝之相片、錄影及錄音等,可刊載於本會網頁、宣傳單張及印刷品內。本人已明瞭並接受所繳交之款項恕不退還。

I declare that all information given in the form above is accurate and complete. I understand that the information provided will become my record and may be used for all purposes relating to membership application, record keeping and all activities related to LUAHK. I also agree and accept that all photos and videos taken during my participation in LUAHK events would be used for publications. No refund of application fee will be possible if payment is settled.

Signature of Applicant	Date
申請人簽署 :	日期:

D) Verified by Head Office 總公司認證 (只接受經公司確認之申請 Application with company verification will be accepted only)

* Name in English	* Position
公司簽署人之英文姓名:	負責人職位:
* Company	Tel. No.
公司名稱:	電話號碼:
* Address 地址:	
* Signature & Chop	Date
簽署及蓋印:	日期:



香港人壽保險從業員協會

The Life Underwriters Association of Hong Kong

香港北角蜆殼街 9-23 號秀明中心 23 樓 A-D 室 Units A-D, 23/F., Seabright Plaza, 9-23 Shell Street, North Point, Hong Kong

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保協 YouTube



保協 FR



保協微信